

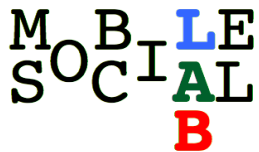
Lecture 17: Influence (3/4)

How do influence spread?
(i.e., how innovations get adopted?)

COMS 4995-1: Introduction to Social Networks

Part II: Cascade

Tuesday, November 15th



Outline

- * Life under the influence
- * 1978: The global view, 'Network effect'
- * 2000: The local view, 'Neighbors effect'
- * 2003: The algorithmic view, 'Exploiting Influence'

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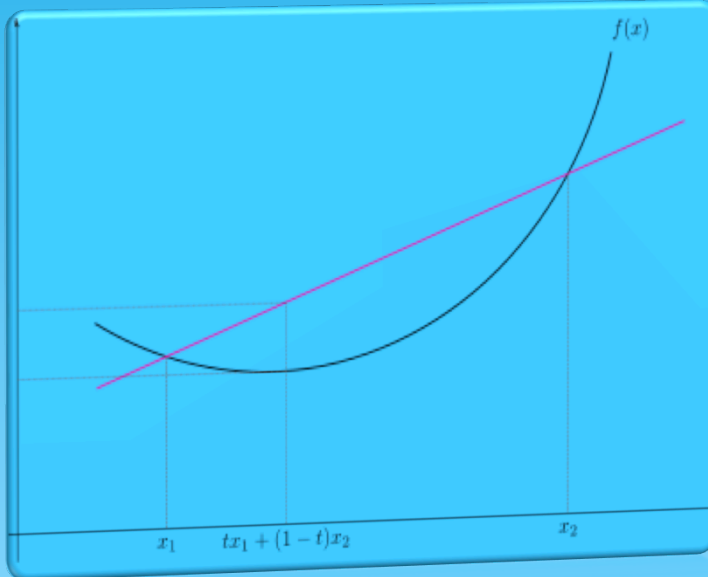
A general algorithmic problem

- * How to find the best initial seeding set S_0 ?
 - Maximizing the total spread, with a fixed size
- * A more general model of neighbor influence
 - Assumes threshold t_v uniform in $[0;1]$ and v becomes active as soon as $t_v \leq g_v(X)$
 - as u becomes active, activates neighbor v with prob. $p_v(u,X)$, where $X = \{\text{nodes in } N(v) \text{ previously active}\}$
 - Special cases: Granovetter, Morris, Independent
 - If p order independent, the two models equivalent

Critical Mass vs. Dim. Return

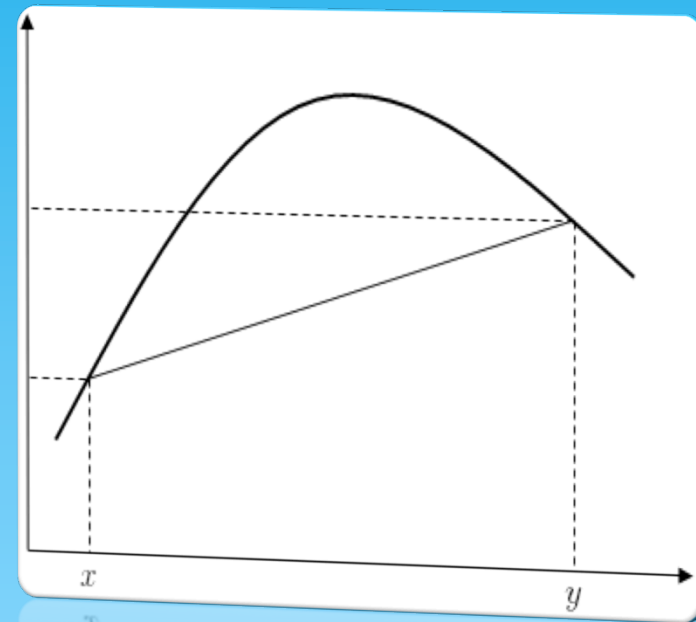
$p_v(u,X)$ “increases” with X

– Infection gets easier



$p_v(u,X)$ “decreases” with X

– infection gets harder



Maximizing spread of influence

- * Let us denote the objective function by $f(S)$
 - $f(S) = E[\# \text{ of active nodes}]$ at the end of the process
 - Assuming process starts with S
- * Thm: Computing $\max\{f(S) \mid |S|=k\}$ is NP hard
 - Even computing a $n^{1-\epsilon}$ approximation is hard ($\epsilon > 0$)
 - Proof: If g_v shows “critical mass” then relates to a set covering problem
 - Can we avoid “critical mass” and compute it?

Maximizing spread of influence

- * Thm: Whenever p_v show diminishing return
 - There exists a simple polynomial algorithm computing S such that $f(S) \geq (1-1/e)f(S^*)$ where S^* is the optimal subset of size k
 - Algorithm follows greedy “one node at a time” rule
Do k times: $S \leftarrow S \cup \operatorname{argmax}_v \{ f(S \cup \{v\}) - f(S) \}$

Maximizing the spread of influence through a social network,
D. Kempe, J. Kleinberg, E. Tardos, ACM KDD (2003)

Proof

* Three steps:

1. Show that the result holds if f is submodular, i.e.

$$S \subseteq T \text{ Implies } f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T),$$

2. Show f is submodular under this condition on p_v
3. Finally, prove that each step is polynomial more involved (will be admitted here)

Step 1

f submodular, ≥ 0 , \dots

- * Thm: If f non-negative, non-decreasing, submodular
 - Then greedy algorithm provides $(1-1/e)$ approximation of maximizing $f(S)$ subject to $|S|=k$.

- Proof: First,
$$f(S_{i+1}) \geq f(S_i) + \frac{1}{k} \cdot (f(T) - f(S_i))$$
$$= \left(1 - \frac{1}{k}\right) f(S_i) + \frac{1}{k} \cdot f(T)$$

which implies by recurrence, $f(S_i) \geq \left(1 - \left(1 - \frac{1}{k}\right)^i\right) \cdot f(T)$

An analysis of approximations for maximizing submodular set functions,
G Nemhauser, L Wolsey, M Fisher, Math. Prog. (1978)

Proof

$$T = \text{optimal: } \{v_1, \dots, v_k\} \quad f(T)$$

$$S = \{v_1, v_2, \dots, v_k\} \quad S_i = \{v_1, \dots, v_i\} \quad 1 \leq i \leq k$$

sufficient to show with

$$f(S_{i+1}) - f(S_i) \geq \frac{1}{k} (f(T) - f(S_i)) \quad \therefore (f(T \cup S_i) - f(S_i))$$

$$\underline{T \cup S_i: \{v_1, \dots, v_i, v_1, \dots, v_k\} \quad f(T) - f(S_i)}$$

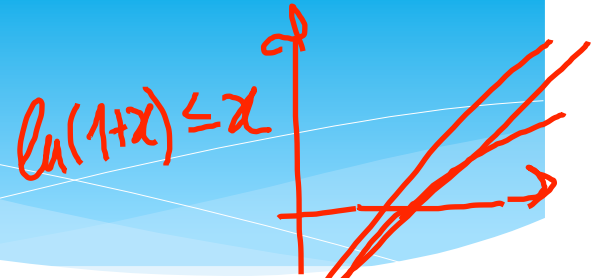
$$\underline{S_{i+1} \{v_1, \dots, v_i, v_{i+1}\} \quad k(f(S_{i+1}) - f(S_i)) \geq (T \cup S_i) - f(S_i)}$$

$$f(T) - f(S_{i+1}) \leq f(T) - f(S_i) - (f(S_{i+1}) - f(S_i))$$

$$\leq \left(1 - \frac{1}{k}\right) (f(T) - f(S_i))$$

UPCOMING

$$f(\emptyset) = 0$$



* Follow up of the proof in the influence context

$$F(T) - F(S_{i+1}) \leq \left(1 - \frac{1}{k}\right) (F(T) - F(S_i))$$

$$S_0 = \emptyset \quad \left(1 - \frac{1}{2}\right)^2 = \frac{1}{4}$$

$$F(T) - F(S_k) \leq \left(1 - \frac{1}{k}\right)^k (F(T) - F(\emptyset))$$

$$\begin{aligned} \left(1 - \frac{1}{k}\right)^k &= \exp\left(k \ln\left(1 - \frac{1}{k}\right)\right) \\ &\leq \exp\left(k \left(-\frac{1}{k}\right)\right) \\ &\leq \frac{1}{e} \end{aligned}$$

$$\leq \frac{1}{e} (F(T) - F(\emptyset))$$

$$F(S_k) \geq \left(1 - \frac{1}{e}\right) F(T)$$

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